

SWIMMING CANADA FACILITY SERIES #5 ADVOCAGY GROUPS



AGENDA





- Welcome & Opening Remarks, Swimming Canada
- Overview: The rational for a collaborative community-based approach focusing on the timing, makeup and strategies around how to bring an advocacy group to life.
- Panel Discussion moderated by Dan Thompson, CEO, Myrtha Pools Canada with special guests:
 - Jack So: Aurora Aquatics
 - Peter John Lawrence: National Aquatic Complex
 - Dave Boan: Regina Aquatic Foundation



THE WORLD'S LEADING STAINLESS-STEEL POOL COMPANY





/2 countries

350+

direct employees

7 + 3 upcoming

subsidiaries

400

representatives

1.500 swimming pools a year

more than 350

large size pools

WE PRIDE OURSELVES ON OUR PARTNERSHIPS AND THE COMPANY'S SPIRIT OF COLLABORATION







































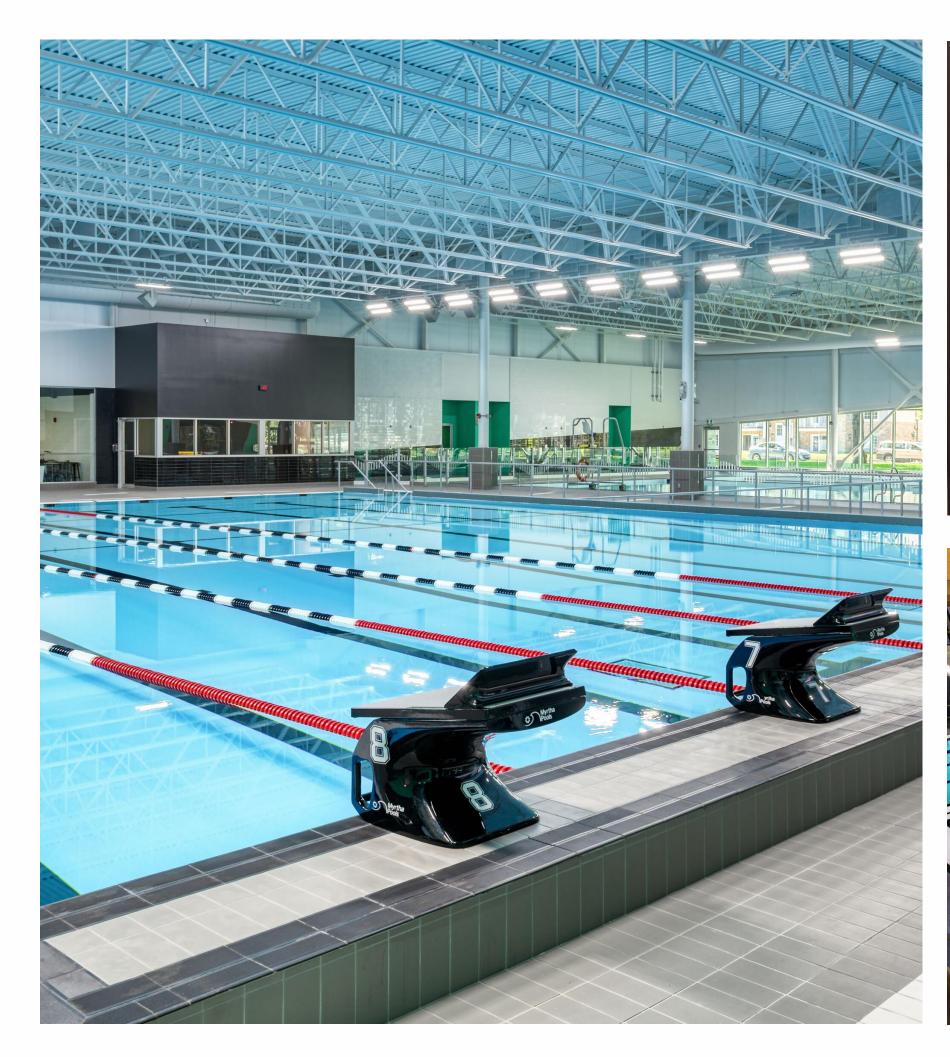




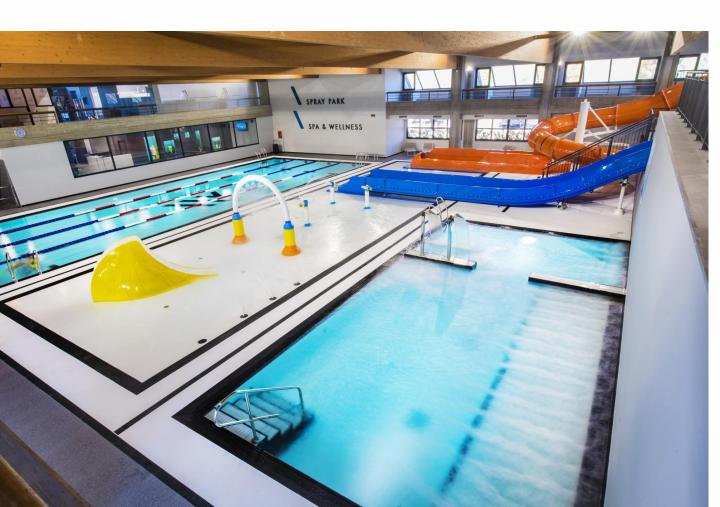
BUT WE ARE ALSO ABOUT FUN, LEISURE AND WELLNESS!

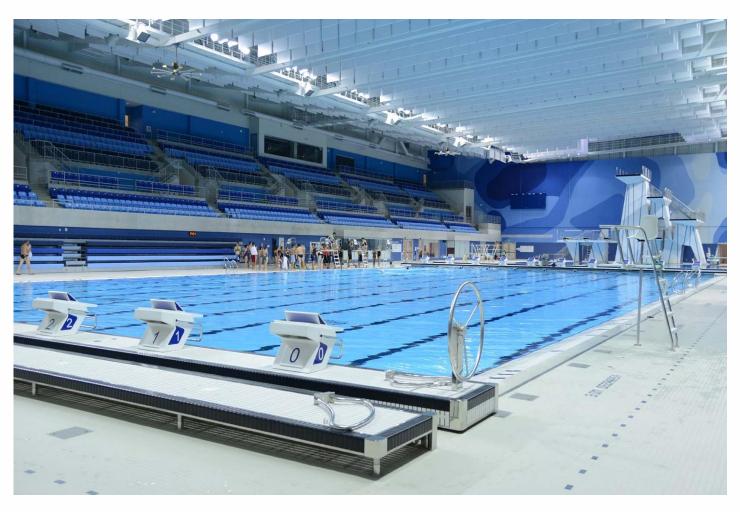


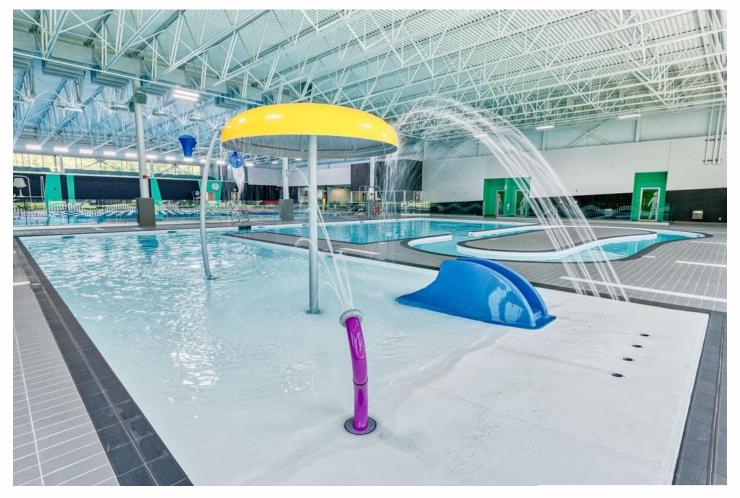










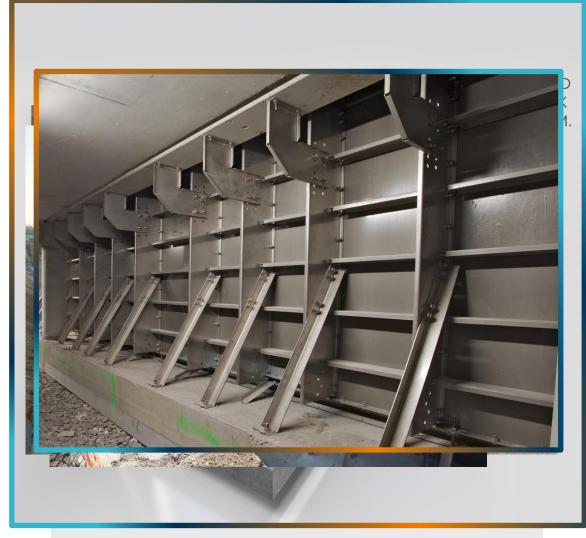


Myrtha Technology

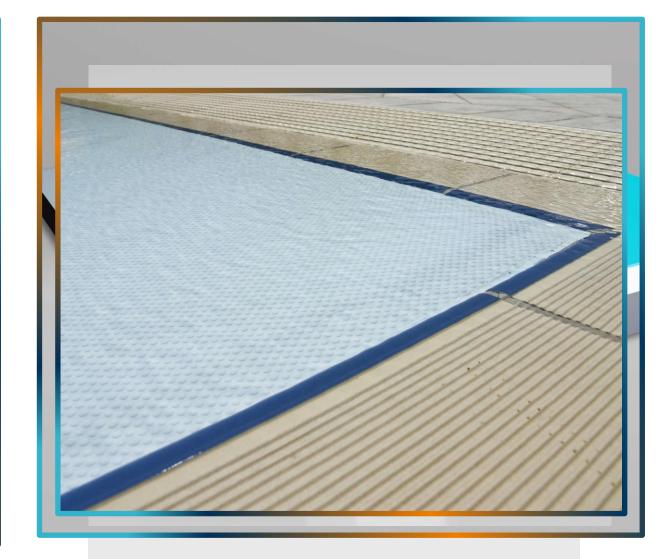
Quality Components



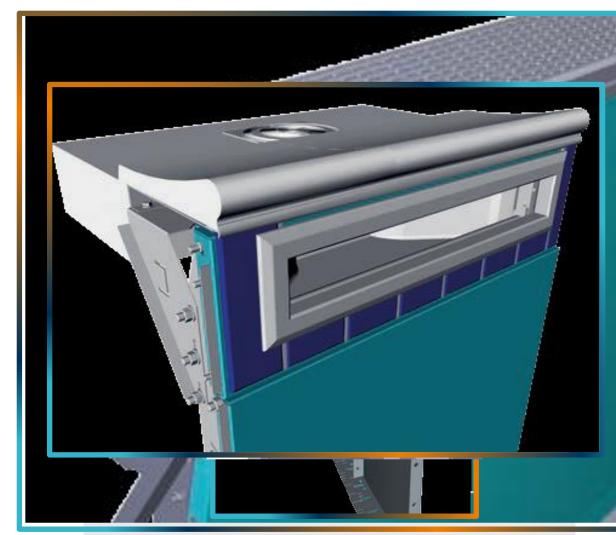
Resilient
Design



*Flexible*Waterproofing



Precise Solutions



Modular Panels

- Hard Bonded PVC
- Marine Grade Stainless
- Lightweight
- Thermo resistant
- 100% Customizable

Buttresses

- Modular & Scalable
- Millimetric Precision
- No Welds Bolted
- Seismic Advantages
- Fast Construction

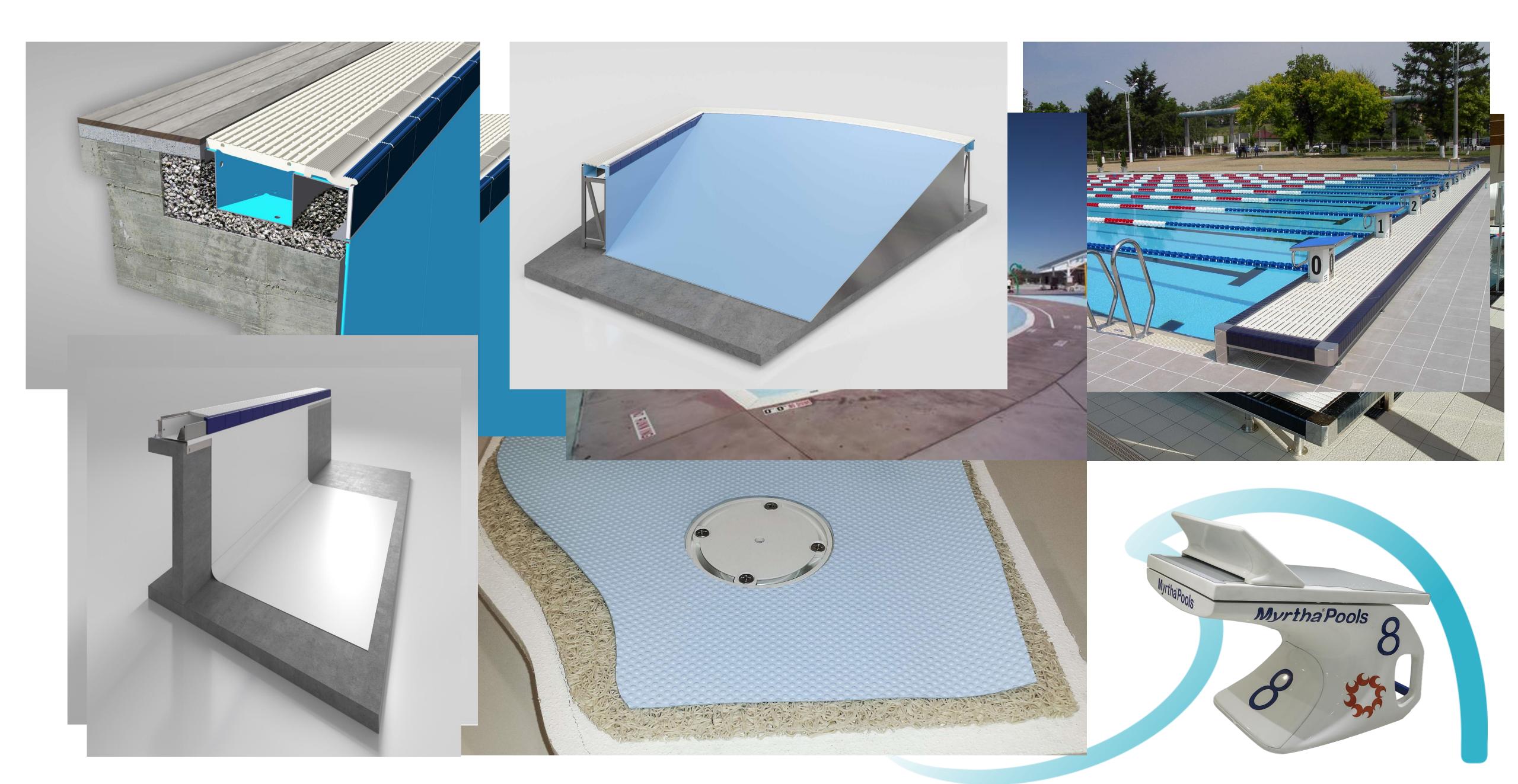
Membrane

- Evolution 5
- Easy to Clean
- Inert & Anti-UV
- Durable, Flexible Membrane Transitions
- Pleasant, Soft Feel

Gutters

- Skimmer
- Rimflow
- Hidden Gutter
- Infinity Edges
- Cascades
- Custom

Myrtha RenovAction®



Myrtha Innovation

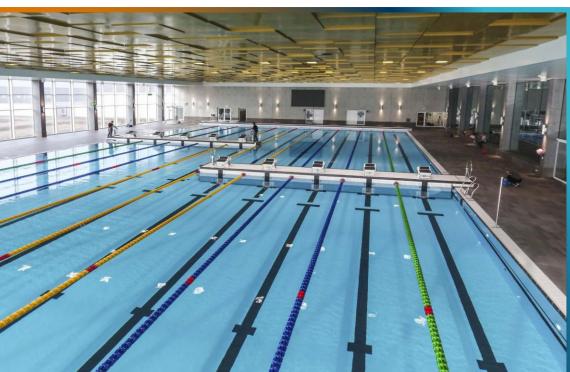




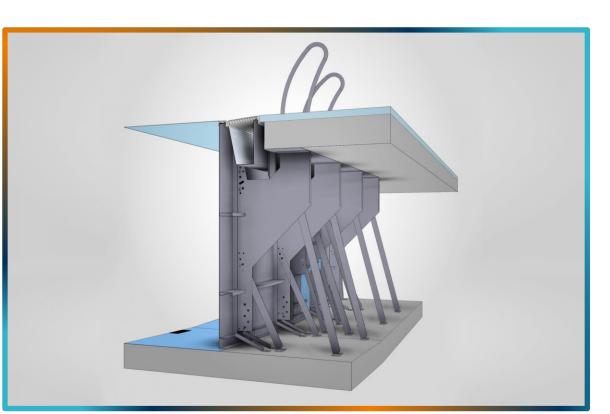






















Competitive Aquatic Stakeholder Perceptions

Loudest voice at the table

Narrow interest

Lobbying to prioritize interests

Not interested in overall community goals and aquatic needs

Want more pool time for less \$\$\$

Don't want to share

50m or bust

Competitive programming will limit community programming

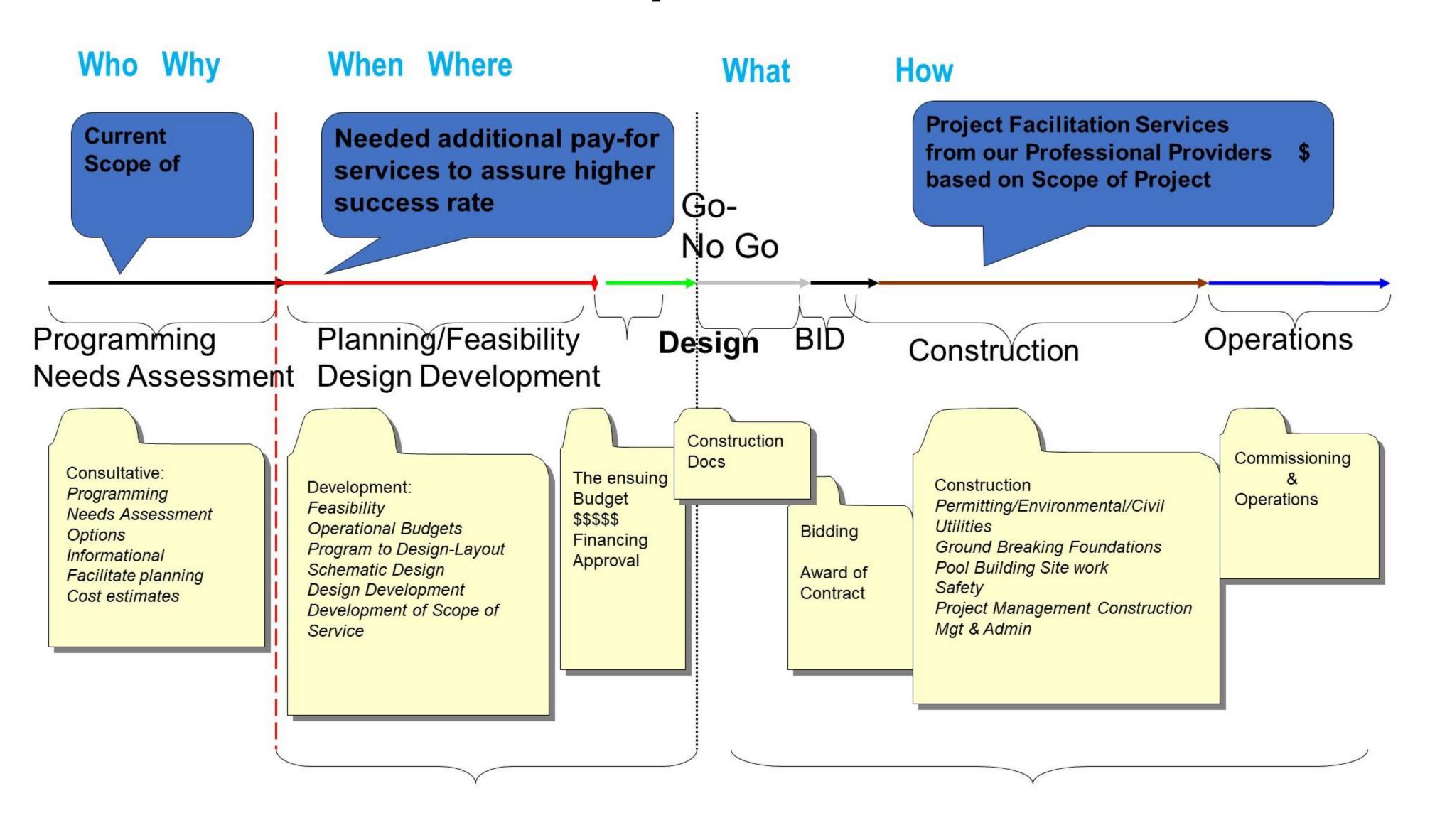
Broadening Club's Advocacy

- Be the advocate for overall community aquatics
 - Understand how this can benefit the club and your programs
- Create an independent advocacy group
 - Inclusive
 - All competitive aquatic sports and user groups
 - Masters and Triathletes
 - Aquatic Fitness
 - Senior programs
 - Special needs
- Incorporate the potential naysayers and opposition constituencies
 - Create that dialog and cooperation on your terms
 - Identify how your goals complement each other
- Ongoing Role of the advocacy group

Broadening Club's Advocacy

- Be the Expert
 - Knowledge: Not just in competitive aquatics
 - Bring "experts" to the project
 - Swimming Canada Facility Guidelines example
- Skin in the game
- Seat at the Table
 - Or "in the room where it happens"
- Partnering on the Feasibility Study
- Build your credibility in the overall community and with decision makers
- Realistic financial/revenue projections

Facilities Development Process



Dream Stage High Risk Zone Success Zone Critical Zone

Myths of Feasibility Studies

Myth of the "per-capita" analysis

- Pools or square footage per capita
- National averages per best practices

Competition vs Recreation/Leisure

• Competitive pools and recreation/leisure are mutually exclusive

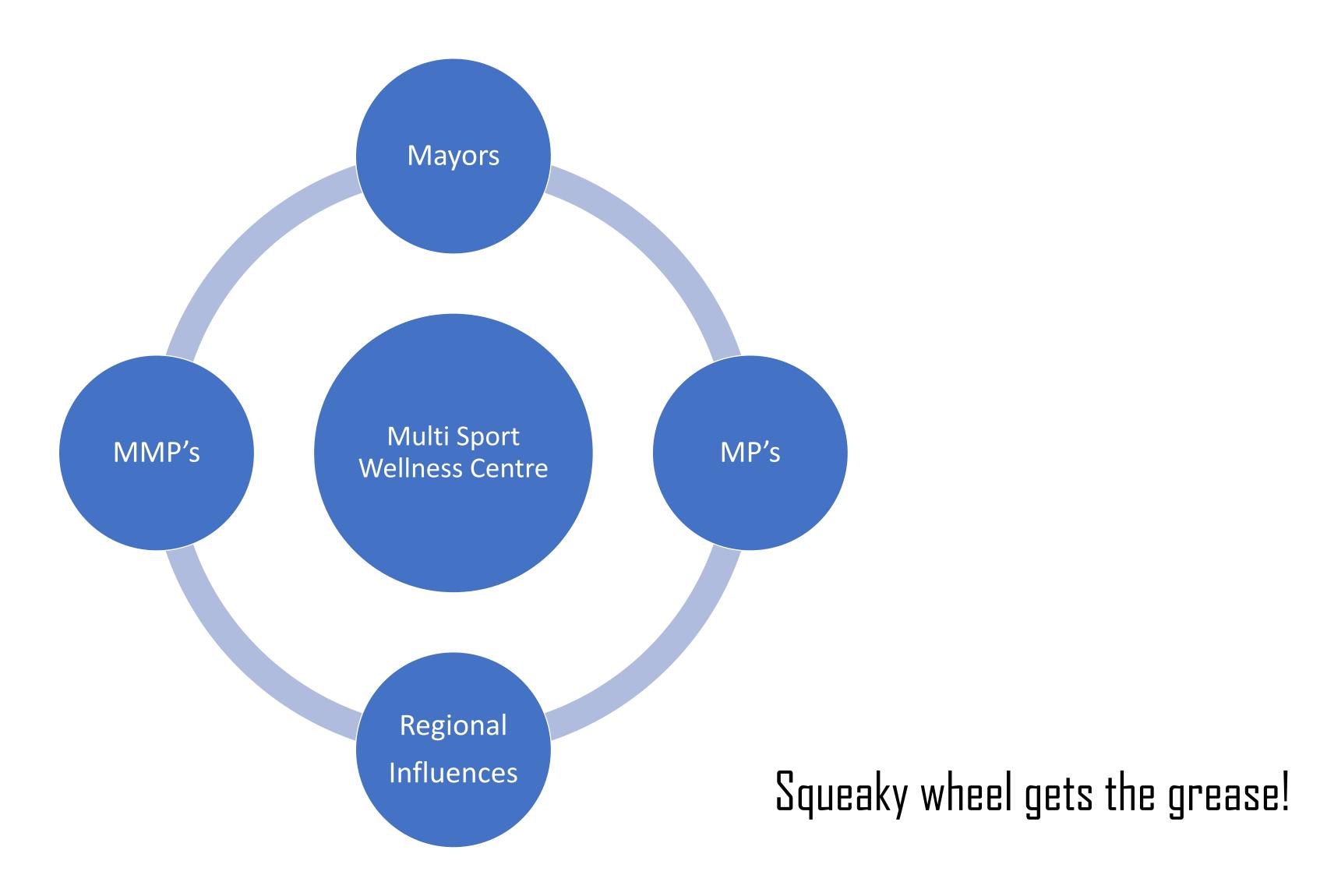
50meter pools are not needed by the vast majority

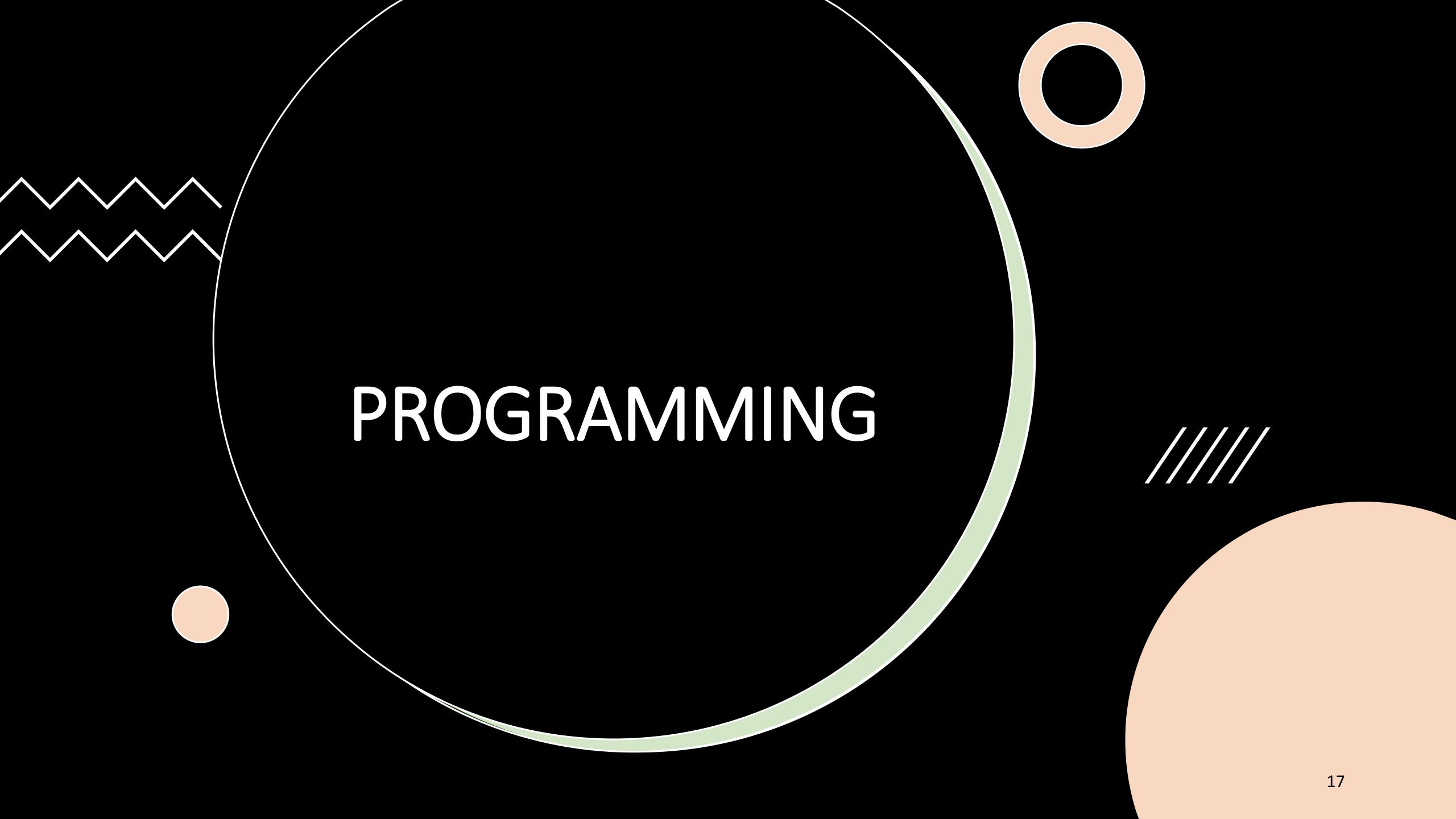
Sustainability or cost recovery

- What does this mean?
- Understand owner/municipality goals

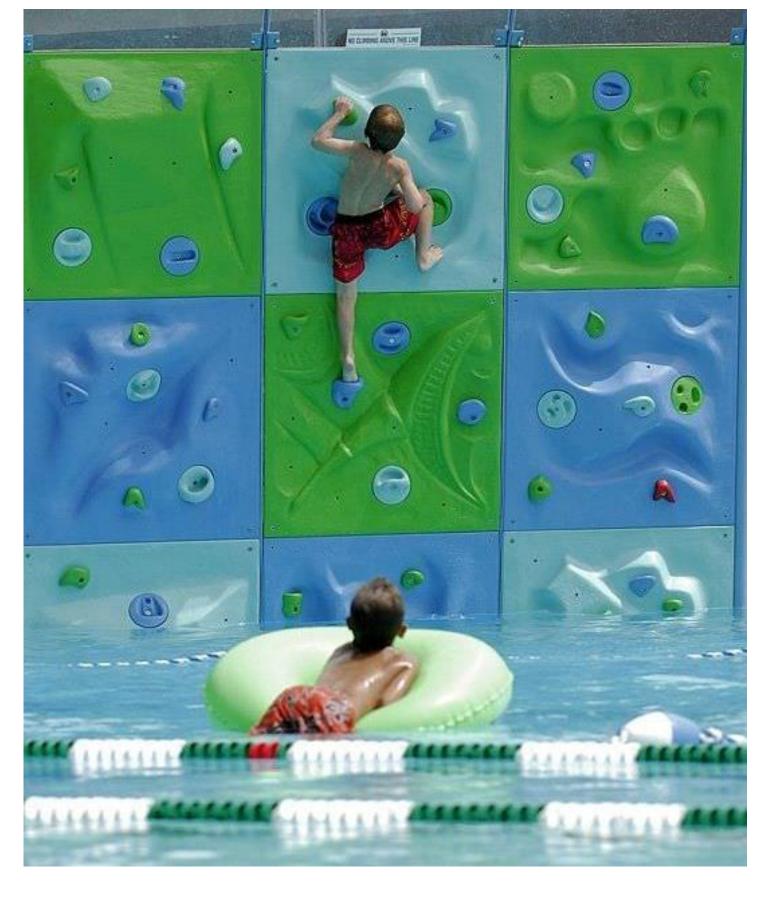
The larger the pool, the more costly to operate

Political Strategy





Program Development







- Recreation and Leisureess, Health and Wellness
- Senior Programs
- Water Safety and Learn to Swim
- Therapy and Rehab
 - Physical, cardiac, orthopedic
 - Cross training & sport rehab for HS Athletes and others
- Competition, Training, Events
 - Swimming
 - Masters/Triathlon
 - Special Olympics
- Fun and Family
- Inclusive
 - All Ages
 - Special needs and Adaptive PE
 - Veterans' programs
 - Underserviced Populations
- Optimum Scheduling & Concurrent Programming
- Partnership Potential
- Corporate wellness and membership programs



RECTANGULAR RECREATION

















AQUATIC FITNESS























Learn to Swim/Water Safety

THERAPY, REHAB, AND SPECIAL NEEDS PROGRAMMING



COMPETITIVE AQUATICS







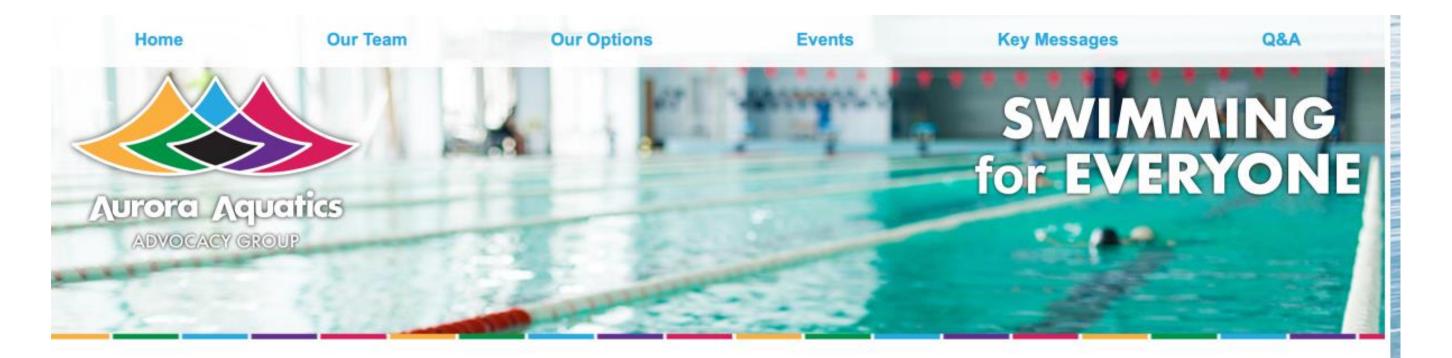






Todays Topic

How to create a Win Win Aquatic Advocacy group in your community - WORKING TOGETHER to create Aquatics for Everyone



Mission

To support the development of a premiere accessible aquatic facility that will benefit the recreational, competitive, and community users in Aurora and York Region.

Our Team ON S CANADA-Swim Canada Swim Ontario Canada Artistic Ontario Artistic Aurora **Ducks Swimming** Water Polo Swimming Master Ducks Swimming Canada ONTARIO WATER POLO ws wim Whitchurch Stouffville Mavericks Ontario Aurora Newmarket Neighbourhood Vaughan Water Polo Water Polo Aquatic Club Special Ducks Network Swim Club Stingrays YRAA ENCULON INFOCCASION Honsberger Physio Life Saving York Region Society Athletic Association

Jack So -Aurora Aquatics

<u> Dave Boan - Regina Aquatic Foundation</u>

Regina Aquatic Foundation Home Mission About Supporters Get Involved



GET INVOLVED

Recreational Master Plan

Regina Aquatic Foundation 66 Dolphin Bay Regina, SK., S4S 4Z8

CONTACT US

reginaaquatics@gmail.com

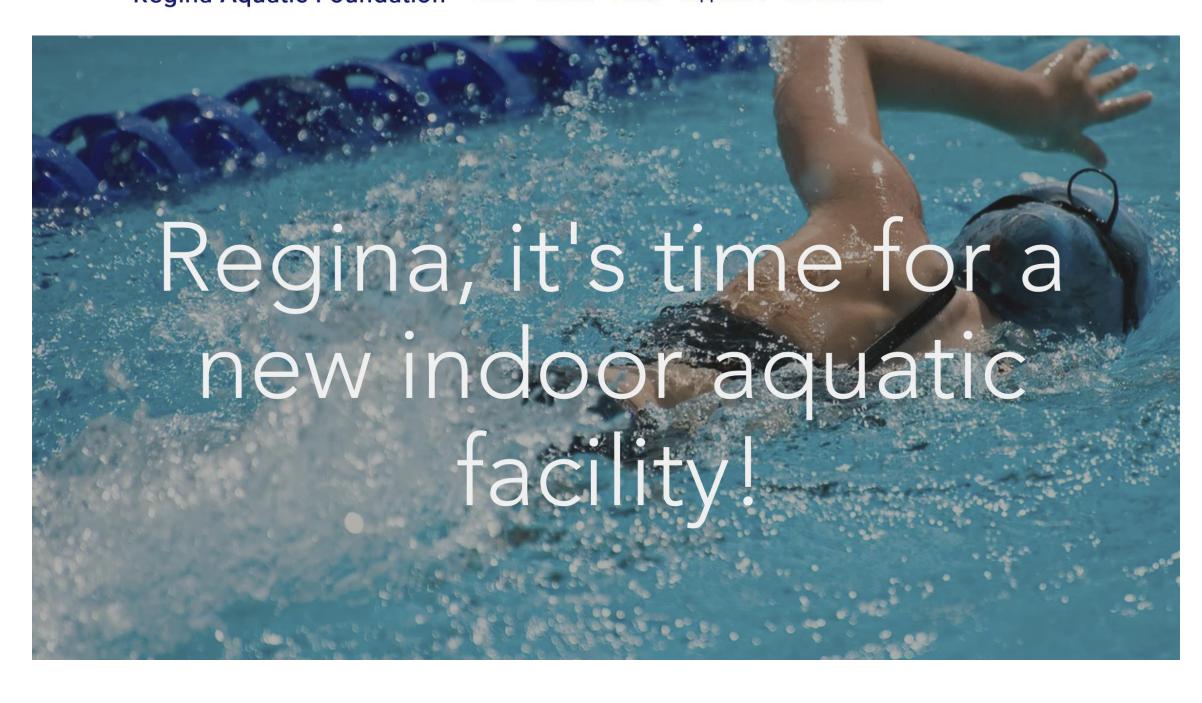
BECOME A MEMBER

Help us achieve our mission. Join the Regina Aquatic Foundation.

Annual Membership - FREE!
Email <u>reginaaquatics@gmail.com</u> to join.



Regina Aquatic Foundation Home Mission About Supporters Get Involved



Peter John Lawrence: National Aquatic Complex

Home

∨ About

▼ Supporte



▼ The NAqC

News

Contact

The Key Players

Vote for the project!

SUPPORT US

About the National Aquatic Complex

WELCOME MESSAGE

DIVERSITY AND INCLUSION

The National Aquatics Complex (NAqC) will be the most technologically advanced and stunning swimming facility in the city of Ottawa and one of the best in Canada. The new facility will be located near the central Ottawa area.

The design and analysis process for the proposed 400,000 square foot aquatics facility is moving forward in 2020 for the development and construction of a multi-year facility that will meet the recreational, fitness and competitive sports community for Swimming, Diving, Artistic Swimming and Water Polo.











Team Overview

Peter John Lawrence - **President and CEO**

Greg Kells - Chair of the Board of Directors

Chris Finlay - Corporate Treasurer

OVERVIEW

Here are some of the people on our team who are committed to the dream of building a world-class multi-use aquatics complex in Ottawa, Canada. These key players are an essential part of the vision.

Learn more about the full NAqC team and roles here!

Panel Discussion

Why?

Forming your Advocacy Group

Develop Promotions and Awareness

Forming Community Partnerships

Engagement of Politicians



QUESTIONS AND DISCUSSION

RESOURCES





Swimming Canada	Ahmed El-Awadi	natloffice@swimming.ca
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National Aquatic Complex Peter John Lawrence peter.lawrence@naqc.ca

Regina Aquatic Foundation Dave Boan d.boan@hotmail.com



THANK YOU!

FOLLOW

@swimmingcanada









FOR THE NEXT WEBINAR DATE & TOPIC!

